



## MARKETS SNAPSHOT

### PERSONAL

- The Hartford
- Safeco
- Travelers
- Nationwide
- Kemper Preferred
- Foremost
- Kemper Specialty

#### Products:

- Homeowners (including high value homes)
- Dwelling Fire
- Auto and non-standard auto
- Umbrella
- Renters'
- Flood
- Earthquake
- Boat/Watercraft
- Motorhomes
- Motorcycles/ATVs
- Recreational Vehicles
- Classic cars

Easy quoting available through your FSC rater or TurboRater!

#### Contacts:

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### COMMERCIAL

- The Hartford
- Liberty Mutual
- AmTrust
- Travelers
- Nationwide

#### Strategic Partners:

- Burns & Wilcox

#### Commercial Products:

- BOP
- Package
- General Liability
- Auto
- Umbrella
- Property
- Workers' Comp
- Bonds: Surety, Fidelity
- Lessor's Risk
- Restaurants
- Apartments
- Medical Offices
- Beauty Salons
- Technology/Data Breach

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### WORKERS' COMPENSATION

#### Stand-alone:

- BHHC
- Employers
- AIG

#### Program Details:

- Account size: \$500 to \$1 mil +
- Experience Modifications: up to 1.80
- Payment: Subproducer collects deposit then carrier direct bills balance
- Lapse in coverage accepted
- Restaurants
- Retail/Grocery Stores
- Professional Offices
- Doctors & Dentists
- Bakeries
- Artisan Contractors
- Manufacturers
- Wholesalers
- Auto Repair
- Gas Stations

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