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WIAA Insurance Services Fact Sheet

1. Access to the Hartford, Safeco, Allied, Travelers, Liberty Mutual, AmTrust, Employers, BHHC, AIG, Kemper Preferred, Kemper Specialty and Foremost
2. No minimum production requirements
3. Subproducer controls their book of business
4. 24 hour turnaround time for personal lines and 48 hours for commercial lines with complete Acord submission
5. Competitive commissions (10% New Home or Auto and 8% Renl; 9-14% New BOP and 9% Renl; 4-10% New and Renl WC)
6. Competitive quotes as we do not add broker fees (WIAA subproducers may charge a broker fee on commercial and worker's comp policies only)
7. New FSC subscribers receive discounted rate: One time FSC set-up fee reduced from \$350.00 down to \$99.00 and reduced monthly rate of \$204.00 instead of about \$265.00 plus one month free
8. New ITC TurboRater subscribers receive discounted rate: \$90 per month for Enterprise Edition of TurboRater for 2 users with a setup fee of \$100
9. Opportunity to earn your own carrier subcodes and gain direct appointments
10. Access to our experienced staff of in-house carrier trained underwriters
11. Access to carrier guides and Acord forms on our website
12. No restrictions to working with other MGA's and wholesalers
13. WIAA Insurance Services is licensed to write in CA, NV, NM, AZ, TX, CO, WA, OR
14. No penalty for gaining direct appointments with any of our carriers
15. No penalty for moving your book of business
16. Average membership fee is \$42.50/month or \$510/year
17. Subscription to the highly regarded Weekly Bulletin e-newsletter
18. One free 30 minute consultation call with law firm Wientraub Tobin concerning employment and business law
19. Free subscription to bimonthly email newsletter "Legal/Human Resource Corner"
20. Continuing education offerings and discounts
21. Our office is open M-F 8am-5pm PST