



Construction Targets (Commercial Contractors of All Types) Wherever possible, we want to write ALL lines

IndustryEdge segments are areas of special expertise with special services and coverages available

Minimum Field Payroll for the following classes is \$300,000

- Underground/Utility Construction (public right of way is OK in residential area)
- Street and Road Construction
- Bridge Contractors
- Excavation

Minimum Field Payroll for the following classes is \$750,000-call UW to discuss

- Concrete
- Millwrights
- Electrical Contractors (certain minimal residential may be acceptable)
- Fire Sprinkler Contractors
- Plumbing & HVAC
- Masonry (some limitations)
- Tile (some limitations)

Minimum Sales for the following class is \$10,000,000

- General Building Contractors (Tenant Improvements with CRT)

OPPORTUNITIES:

- Other Commercial Specialty Trade Contractors
- Monoline Coverage (auto, GL, WC)
- WC and Auto on contractors with residential exposure
- Creative Loss Responsive (large deductible) programs

Please call your Middle Market Account Executive If:

- You have Questions
- You Want to write Contractors who have participated in projects
Travelers defines as residential:
 - Single-family homes/Tract homes
 - Multi-family homes/Duplexes/ Apartments/Town homes/Condominiums/Timeshares/Public housing
 - Assisted living facilities/ nursing homes/ residential care facilities
 - Mixed commercial/residential structures

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