



## MARKETS SNAPSHOT

### PERSONAL

- The Hartford
- Safeco
- Travelers
- Nationwide
- Kemper Preferred
- Kemper Specialty
- Aegis
- Hagerty

#### Strategic partners:

- **Burns & Wilcox**
- **Nationwide Brokerage Solutions** (carriers include Chubb, AIG Private Client, Fireman's Fund, American Modern, etc.)

Easy quoting available through your FSC rater or TurboRater!

#### Contacts:

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**Emma Perry, Asst. Underwriter**  
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### COMMERCIAL

- The Hartford
- Liberty Mutual
- AmTrust
- Travelers
- Nationwide

#### Commercial Products:

- BOP
- Package
- General Liability
- Auto
- Umbrella
- Property
- Middle Market
- Flood
- Workers' Comp
- Bonds: Surety, Fidelity
- Lessor's Risk
- Technology/Data Breach

#### Contact:

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### WORKERS' COMPENSATION

#### Monoline:

- BHC
- Employers
- AIG
- The Hartford
- AmTrust
- Travelers

#### Program Details:

- Account size: \$500 to \$1 mil +
- Experience Modifications: up to 1.80
- Payment: Subproducer collects deposit then carrier direct bills balance
- Lapse in coverage accepted
- Pay as you go available

#### Contact:

**Danny Fulkerson, Underwriter**  
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Direct: 916-661-5612

#### Fun Fact:

WIAA Insurance Services has been helping agents and brokers with quality E&O insurance for over 30 years. We are proud to be an exclusive agent for the Liberty Mutual Agents E&O Program and have access to over 20 other A-rated carriers!

Please email [cindy@wiaagroup.org](mailto:cindy@wiaagroup.org) or [ingrid@wiaagroup.org](mailto:ingrid@wiaagroup.org) for a quote!

**Kou Brockhouse, Vice President**  
[kou@wiaagroup.org](mailto:kou@wiaagroup.org)

**Member Services Contacts:**  
or

**Steven Pettersen, Vice President**  
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800-553-4221 or 916-443-4221